

# Group at a Glance

# EXPERTISE EXPERIENCE AGILITY



## LAND PROMOTION

### Hallam Land Management Limited

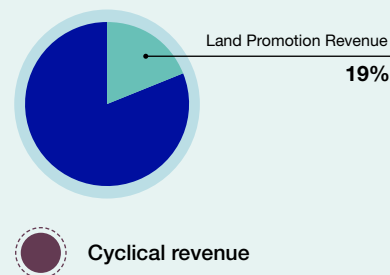
#### Hallam Land Management

The strategic land and planning promotion arm of the Henry Boot Group. Since 1990 we have been acquiring, promoting and developing land with an outstanding record in achieving planning permission.

**Key sectors:**

- Housing
- Sustainable communities
- Business parks

#### Percentage of Group revenue



## PROPERTY INVESTMENT AND DEVELOPMENT

### Henry Boot Development Limited

### Stonebridge Homes Limited

#### Henry Boot Developments

Trading as HBD, one of the most progressive property companies in the UK with its considerable experience and impressive reputation in all sectors of property development. Currently the company has a commercial development pipeline of over £1.3bn.

**Key sectors:**

- Industrial, leisure, and commercial development
- Urban regeneration
- Development partnerships
- Residential development

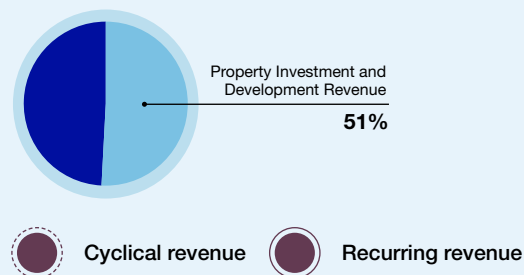
#### Stonebridge Homes

A jointly owned company (controlled by Henry Boot PLC) in the north of England, which develops family homes that combine care, consideration and attention to detail.

**Key sectors:**

- Residential development

#### Percentage of Group revenue





Pictured: Butterfield Business Park, Luton – JV with landowners with potential to provide 650,000 sq ft. of high quality light manufacturing and distribution.

## CONSTRUCTION

Henry Boot Construction Limited

Banner Plant Limited

Road Link (A69) Limited

### Henry Boot Construction

Specialising in serving both public and private clients in all construction and civil engineering sectors, in which we have strong partnering relationships.

#### Key sectors:

- Housing
- Civil engineering
- Health, sports and leisure
- Commercial/retail
- Industrial
- Custodial
- Education

### Banner Plant

Offering a wide range of construction equipment and services for sale and hire in plant, temporary accommodation, power tools, powered access, big air compressors and serviced toilets.

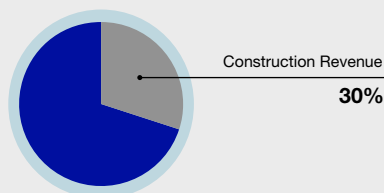
The range of products continues to evolve to meet customer requirements in modern health and safety legislation. Primarily, supply areas stretch from Yorkshire in the north to the East Midlands and Birmingham in the south.

### Road Link (A69)

Road Link has a 30-year contract (six years remaining) with Highways England to operate and maintain the A69 trunk road between Carlisle and Newcastle upon Tyne.

Works include road resurfacing, bridge repairs, winter preparation and routine maintenance. Highways England pays Road Link (A69) a shadow toll, which is a fee based upon the number of vehicles using the road and mileage travelled by those vehicles.

### Percentage of Group revenue



Recurring revenue

### Type of revenue stream:

**Recurring Revenue:** This revenue stream is regular and stable which allows the Group to maintain long-term bank funding relationships.

**Cyclical Revenue:** This revenue stream is dependent on each economic cycle. These profits, in good years, contribute significantly to the Group's stable profits overall.

Read more about our **Business model** on page 18 to 21

Read more about **Our strategy** on page 26 and 27